



EU4Business



Deep and Comprehensive Free Trade Area Initiative East Guarantee Facility

GEORGIA
MOLDOVA
UKRAINE

INSIDE LOOK

Issue no.1

Impact of Guarantee Facility

END OF DECEMBER 2018

The European Investment Bank (EIB) Group is happy to present to you the latest developments under the Guarantee Facility instrument, as part of the DCFTA initiative.

The Guarantee Facility aims to ensure improved access to finance for small and medium-sized enterprises ("SMEs") in Georgia, Moldova and Ukraine.

DCFTA Initiative East Guarantee Facility benefits from financial support from the European Union under the EU4Business initiative.

www.eu4business.eu

CURRENT PROGRESS

Loans issued

590

We have partnered with **7 financial institutions** in order to deploy over **EUR 284m** in loans to SMEs over the duration of our guarantee agreements. To the left you will see the progress to date of this amount.

Average financing size per SME

€215K

For a total amount of

€92M

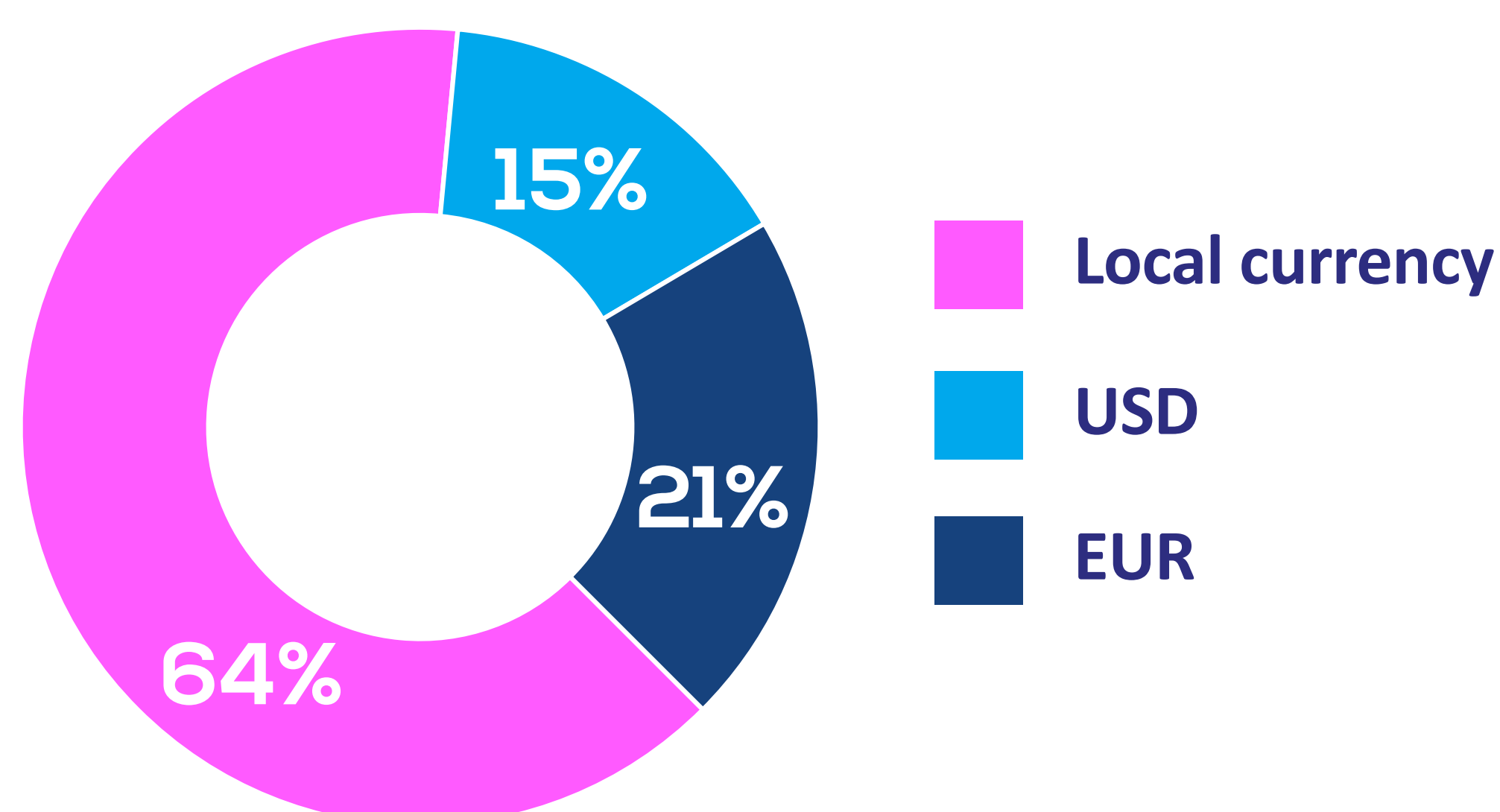
The Guarantee Facility offers: **SIGNIFICANT SUPPORT TO LOCAL CURRENCY LENDING: 64% OF PORTFOLIO**

Jobs supported

21,700

Long term lending:
Loans with 5 year maturity and longer

46%



Average collateral coverage

32%

Unofficial data

STRONG FOCUS ON MANUFACTURING, AGRICULTURE AND TRADE

39% Manufacturing

32% Wholesale & retail trade

17% Agriculture, forestry & fishing

12% Other

PORTFOLIO BY FINANCING NEEDS: IMPORTANCE OF WORKING CAPITAL

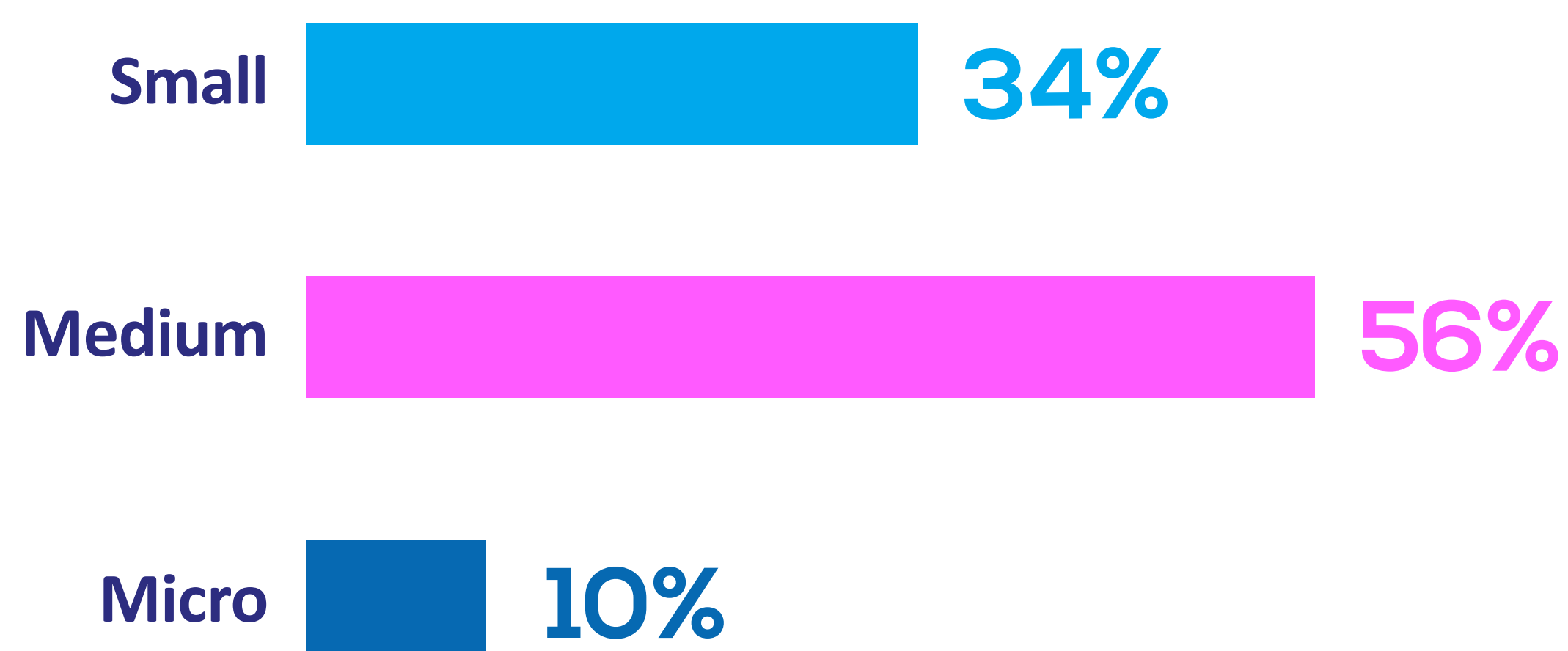


62% Working capital

33% Tangible assets

5% Other

PORTFOLIO BY SME TYPE



ABOUT THE GUARANTEE FACILITY MANAGER: THE EUROPEAN INVESTMENT FUND

The European Investment Fund (EIF) helps small and medium-sized enterprises (SMEs) grow and prosper in Europe, promoting innovation, supporting employment and improving the economy.

As part of the EIB Group, we design and deploy financial instruments, which enable banks and funds (financial intermediaries) to better serve SMEs.

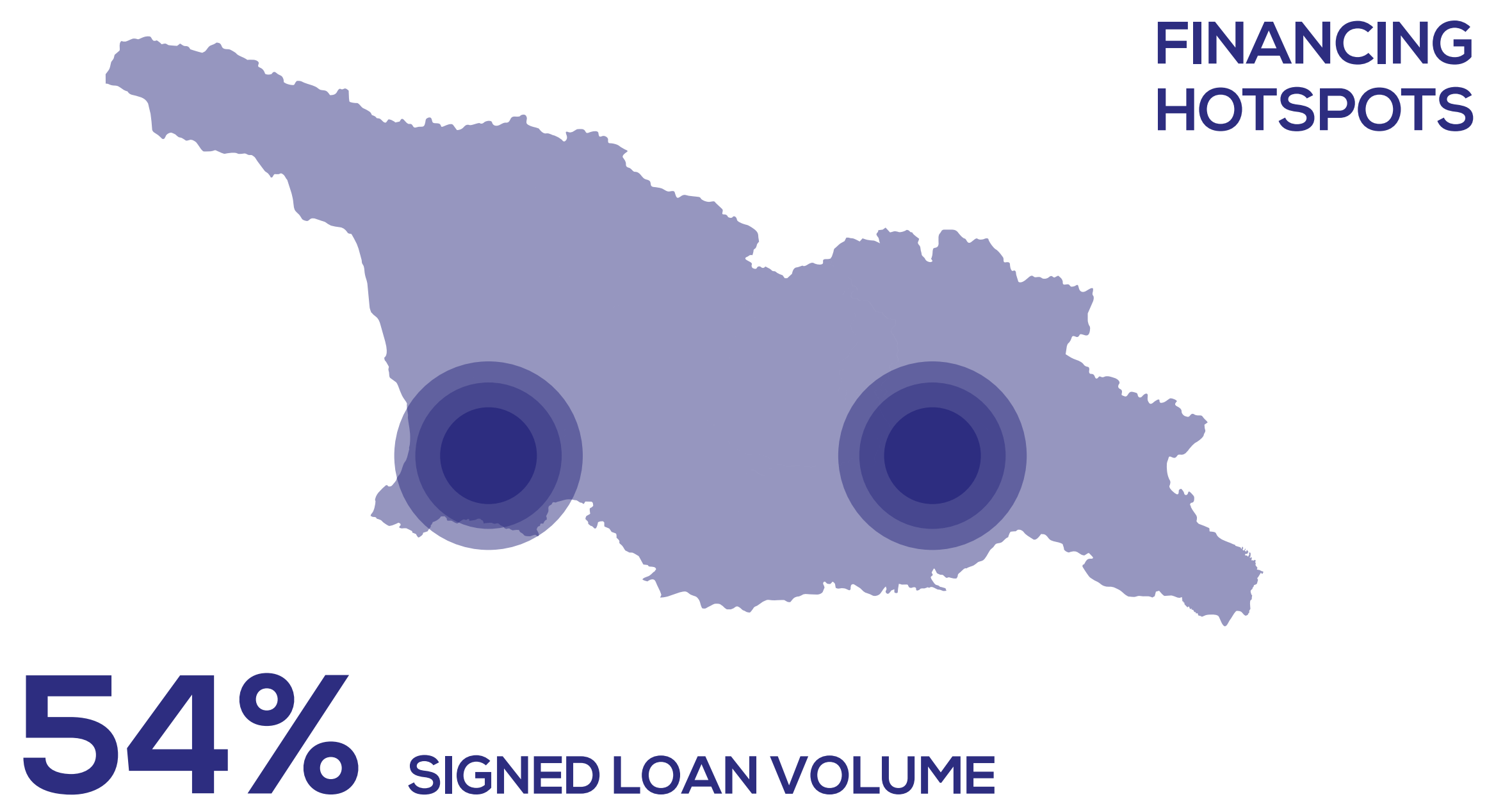
Portfolio by region

GEORGIA

EIF partnering with:
ProCredit Bank (Georgia)
and TBC Bank

Signed SME loan volume:
54% of the target portfolio

Geographical concentration:
37% in Tbilisi
24% in Ajaria

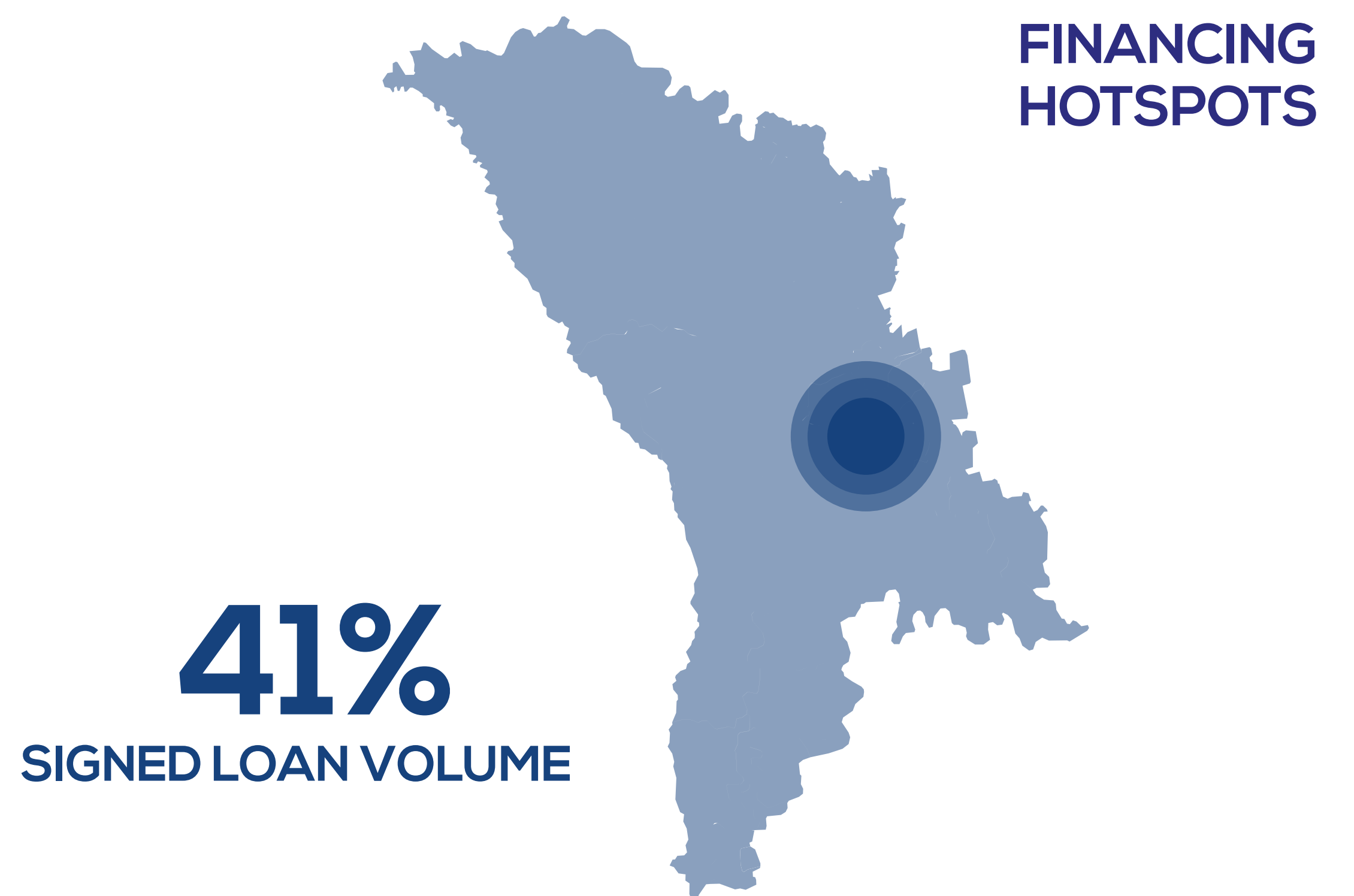


MOLDOVA

EIF partnering with:
ProCredit Bank (Moldova)

Signed SME loan volume:
41% of the target portfolio

Geographical concentration:
39% in Chişinău

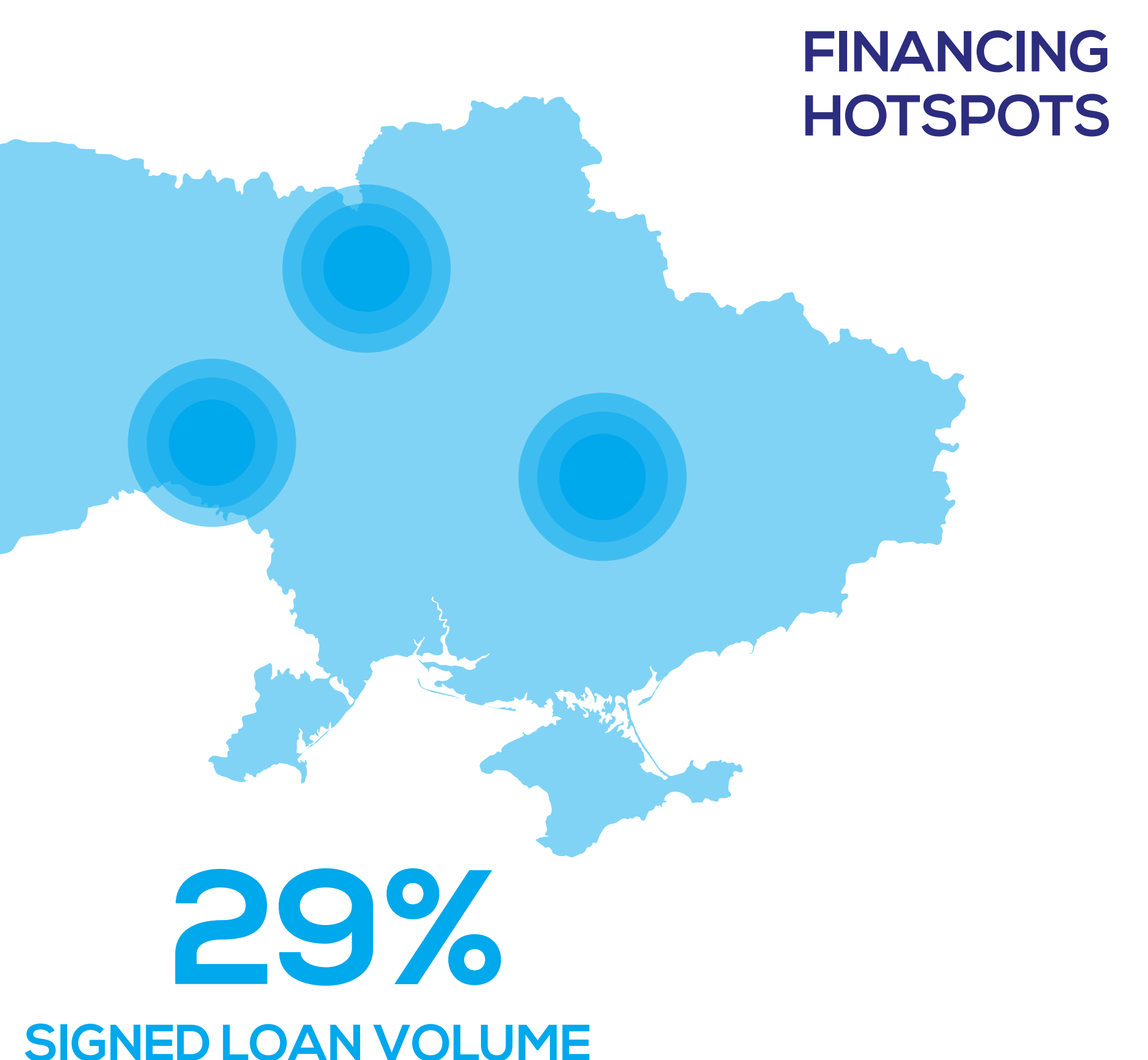


UKRAINE

EIF partnering with:
Raiffeisen Bank Aval, State Savings Bank
of Ukraine ("Oschadbank"), Ukgasbank,
and ProCredit Bank (Ukraine)

Signed SME loan volume:
29% of the target portfolio

Geographical concentration:
14% in Kyiv
10% in Dnipropetrovska region
9% in Vinnytska region



Interview



It is a great pleasure for Raiffeisen Bank Aval to become a leading partner for the EIB/EIF DCFTA project in Ukraine. SMEs have always been our core business, these companies generate over 20% of the country's GDP and employ over 4 million workers in Ukraine.

In just one year, over 300 companies have benefitted from improved conditions of lower collateral requirements, which we were able to offer under the umbrella of this program. This initiative has impacted thousands of lives of Ukrainian entrepreneurs, allowed them to expand and improve their business and move a step closer on their way to EU integration.

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GET IN TOUCH

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Unofficial data

